

DSI™

# Ingenuity in Protein Processing

## Scanner Refurbishment Program

Cost-saving solution for DSI 800 Series Portioning System wear parts

### The Lowest Total Cost of Ownership

- Reduce your maintenance costs
- Save time & money

## Mechanical Advances that Reduce Maintenance while Improving Uptime

*Receive credit on a refurbished scanner once yours needs replaced*



### Scanners can be sent to DSI for a Core Credit on a Refurbished Unit

### Frequently Asked Questions

#### Why does JBT offer a refurbishment program?

The laser inside the DSI Scanner has a shorter lifespan than its camera counterpart. DSI offers a low-cost option to replace the laser when you trade in your existing unit.

#### What is the expected life of a laser?

Lasers generally last between 3 and 4 years.

#### How do I confirm my laser has failed?

There are many steps to determine whether or not your laser is operating properly. This starts with cleaning and perhaps, changing, the window. You may also check the power supply, camera set-up and laser intensity across the belt. Our technicians can assist this process.

#### What is the price of refurbishment?

The net price to US customers, when refurbished units are available, is over a 30% discount. This is contingent on the core credit you will receive once we receive your failed unit.

#### What does JBT do with the core?

We send all returned scanner cores to the original manufacturer where it is refurbished in a standardized process. The laser is always replaced and the rest of the unit is inspected and tested for performance and calibration.

#### How long does it take to get a refurbished scanner?

If available, you can expect a refurbished scanner within 24 hours. The availability of refurbished scanners is dependent upon our customers sending in their failed units. DSI is able to provide NEW scanners, at the regular price, within 24 hours if no refurbished units are available.

#### Is there a warranty on the refurbished unit?

Both new and refurbished DSI scanners come with a 12-month warranty which starts at the time of the Purchase Order.

#### Do I get my specific scanner back?

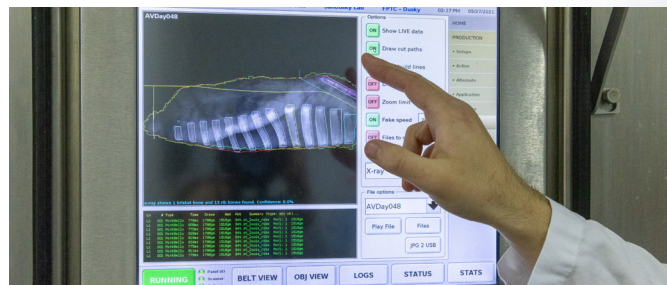
No. You will receive a scanner from the pool of factory-refurbished, tested and calibrated scanners.

#### Am I able to purchase a scanner directly from the manufacturer?

The scanner used in DSI equipment is a custom part with special features designed to achieve industry-leading performance. With unique optics and devices, it is only available through JBT.

#### How can I maintain uptime without waiting for a scanner?

We encourage our customers to stock a spare scanner with all new machine purchases. Additionally, we recommend budgeting for a replacement scanner within the first 5 years of machine usage. This keeps a spare scanner on your factory shelf to ensure continuous operation.



### Call about the Scanner Refurbishment Program for Your DSI 800 Series Portioning Systems

Contact our 24hr Customer Care support  
+1 (866) JBT 4YOU · +1 (866) 528-4968  
*Please Reference Your Desired Part Number*

# JBT DSI™ Ingenuity in Protein Processing



## JBT iOPS

A JBT iOPS service agreement is designed to give you access to industry-leading machine monitoring solutions to optimize your uptime, maximize your machine output and yield performance, and ensure the production of best possible quality products for your customers. JBT experts are also available to provide insights to support your continuous improvement processes and to provide data-driven solutions for enhanced, predictive service support.



## JBT Commitment to Safety

JBT Corporation accepts our responsibility to protect the safety of our employees, their families, our customers and the public. Our continued commitment to stringent safety standards in everything we manufacture is an integral part of our business to benefit you. Our equipment is engineered to achieve continuous and measurable improvement in safety.



## JBT Hygiene by Design

Food processing boasts some of the harshest environments for electronics and mechanized parts. JBT equipment is specifically designed to flourish in just those conditions as well as to provide the most sanitation-friendly solutions that directly affect your bottom line.



## JBT PRoCARE®

A ProCARE service agreement is designed to give you a predictable monthly cost based on your equipment use for each machine. Customize scheduled preventive inspections, maintenance, parts, and other benefits that offer peace of mind minimizing unexpected/budget-shattering costs.

### JBT PROTEIN PROCESSING

#### PRIMARY

CHILLING | WEIGHING | PUMPING | CUTTING-UP | SKINNING | WATER RE-USING | ENHANCING FOOD SAFETY

STATE-OF-THE-ART EQUIPMENT DESIGNED TO YOUR SPECIFICATIONS FOR CHILLING AND INITIAL PROCESSING OF RAW MATERIALS LIKE POULTRY, MEATS & SEAFOOD INTO FOOD COMMODITIES FOR BOTH HUMAN AND ANIMAL CONSUMPTION.

#### SECONDARY

PORTIONING AND SLICING | BRINE PREPARATION | HOMOGENIZATION | INJECTION & RETURN MILLING | MACERATION | MASSAGING | TENDERIZATION X-RAY TECHNOLOGY | AUTOMATED TRAY LOADING

VALUE ADDED PROCESSING WITH GROUNDBREAKING JBT AUTOMATION, MARINATION AND INSPECTION SOLUTIONS THAT IMPROVE YIELD, REDUCE LABOR, AND IMPROVE & VERIFY PRODUCT QUALITY.

#### FURTHER

COATING | FRYING & FILTRATION | PROOFING | COOKING | COOLING | CHILLING | FREEZING | REFRIGERATION | CLIPPING & PACKAGING SOLUTIONS | X-RAY TECHNOLOGY | HIGH-PRESSURE PROCESSING (HPP)

YOU'VE PAINSTAKINGLY DEVELOPED RECIPES AND MANUFACTURED FOODS DISTINCT TO YOUR BRAND. JBT OFFERS COST-SAVING EQUIPMENT UNIQUELY DESIGNED AND HAND-CRAFTED TO YOUR SPECIFICATIONS.



#### North America

JBT  
1622 First Street  
Sandusky, OH 44870  
USA  
Phone +1 419 626 0304  
Fax +1 419 626 9560  
process-solutions@jbt.com

#### Australia

John Bean Technologies Australia Limited  
Unit 1, 40 Rivergate Place  
Murarrie QLD 4172  
Australia  
Phone: 07 3896 6100  
Fax: 07 3393 9299  
info.au@jbt.com  
info.nz@jbt.com

#### Europe

JBT  
Rusthallsgratan 21, Box 913  
SE-251 09 Helsingborg  
SWEDEN  
Phone +46 42 490 4000  
Fax +46 42 490 4040  
info-europe@jbt.com

#### Latin America

JBT  
Máq. Equip. Ind. Ltda.  
Av. Eng. Camilo Dinucci 4605  
14808-900 Araraquara  
São Paulo  
Brazil  
Phone +55 16 3301 2000  
latinamerica.info@jbt.com

#### Asia

John Bean Technologies (Thailand) Ltd.  
159/26 Serm-Mit Tower, Room No. 1602-3  
Sukhumvit 21 Road  
Klongtoey Nua Sub-district, Wattana  
District  
Bangkok 10110 Thailand  
Phone: + 66 2 257 4000  
Fax: + 66 2 261 4099  
infoasia-jbtfoodtech@jbt.com



We're with you, right down the line.™

NAParts@jbt.com